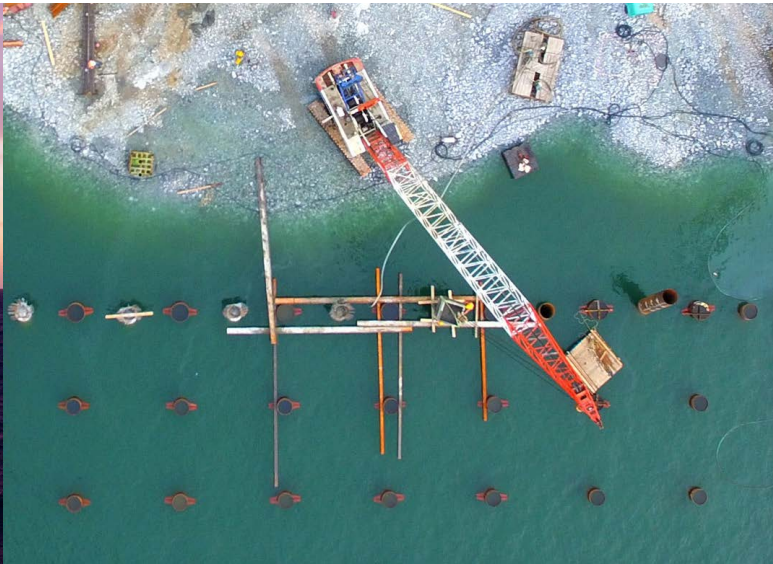




XL Insurance

What we can do for you

UK & Lloyd's market



Contents

UK & Lloyd’s market

At AXA XL, we work closely together with other AXA teams around the globe to provide you and your client with the most holistic service and relevant solutions.

WELCOME TO AXA XL

NUMBERS WE'RE PROUD OF

HOW WE DO IT

PARTNERING WITH US

Marine, Energy & Aerospace

AXA XL has extremely strong underwriting capabilities across Marine, Energy and Aerospace. We offer expertise, leadership and meaningful participation.

MARINE, ENERGY & AEROSPACE

Specialty

Our Specialty division has a depth of expertise that helps move our partners and clients forward, from mergers/acquisitions, global trade, business travellers and sporting events to the latest media productions and cyber advancements.

SPECIALTY

Others

We offer a range of unique solutions, from captive fronting to parametric insurance, so whatever your risk, we’ve got you covered.

OTHERS

Retail

The AXA XL Retail Property and Casualty division combines underwriting expertise with personalised product offerings, flexibility and proactive client services.

RETAIL

Wholesale

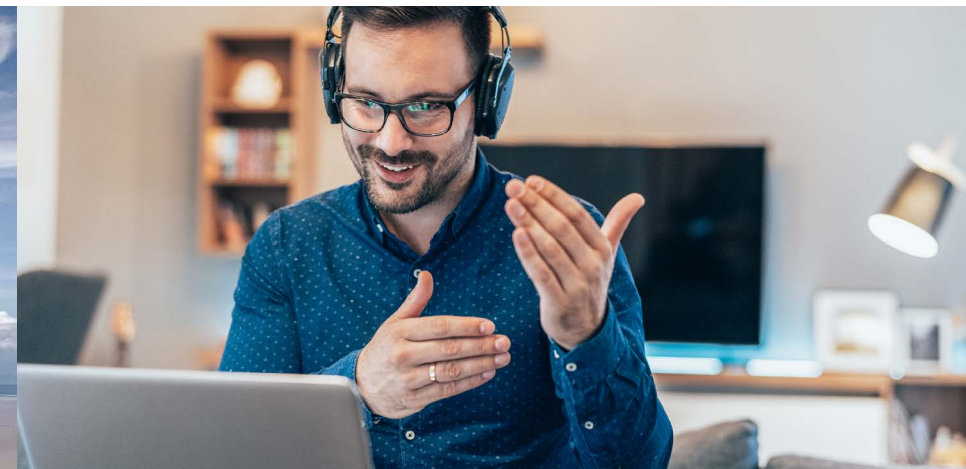
The AXA XL London Wholesale division writes property and casualty business in the London market through wholesale brokers utilising the licensing capabilities of Lloyd’s and our company market platforms.

WHOLESALE

Contacts

Talk to our experts. Whether you need help with something simple or you’re after some detailed advice – we’ve got the right people to help you.

CONTACTS



Welcome to AXA XL

We're leading with purpose...

We're driven to help your business adapt and thrive amidst change. Rather than just paying covered claims when things go wrong, we go beyond protection, into prevention. We can help you harness new technologies and leverage insights that provide clarity about your risk, at any moment in time. Not just when we're talking renewal. We're your global partner in risk.

We go beyond silos, into holistic insurance programmes. Able to serve so many parts of your business here in the UK and all around the world. So your business can go beyond the unexpected.

Numbers we're proud of...

No.1

We're part of the No.1 P&C commercial lines insurance platform*

*Based on revenues for AXA XL and AXA GI commercial business combined

1,300+

Colleagues empowered and committed to serving clients, brokers and coverholders

200+

Serving clients in more than 200 countries and territories**

** Country capability count is based on the International Organization for Standardization (ISO.org) country code listing - ISO 3166

No.1

Ranked insurer in *The Insurer ESG Survey*

5,300

Global programmes managed by us including global programmes for AXA general insurance entities and other external partners

35

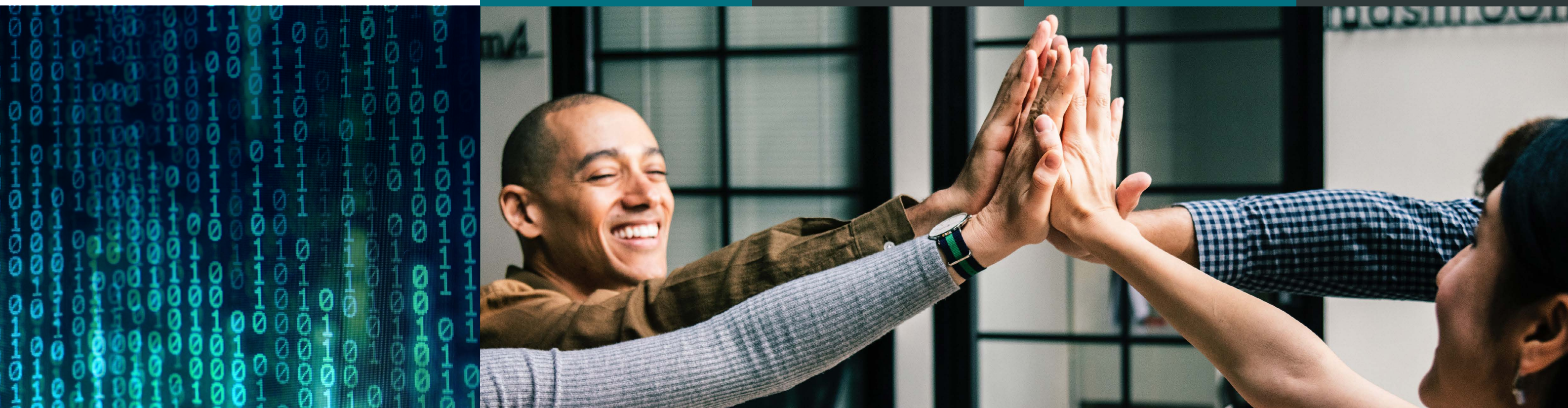
Years of working in partnership with Coverholders offering delegated authority solutions

18,790

Volunteering hours contributed globally by AXA XL colleagues

4,048

Colleagues took part in our annual Global Day of Giving



How we do it

It starts with our leading core capacity, data-driven insights, new technology and a responsive approach. Driven by a culture of outstanding client service, our talented and recognised teams are empowered to create relevant solutions across all our lines of business — Marine, Energy and Aerospace, London Wholesale, Specialty and Retail Property & Casualty. Whatever path your business is on - we'll be there, protecting what matters, wherever and whenever you need us.



Our platform

- Leading core capacity
- Data-driven insights
- New technology
- Leading Claims and Risk Consulting services

Our people

- Talent and commitment
- A culture and behaviour that our clients can be proud of
- Committed to delivering an outstanding client experience

Our approach

- Working together to help clients anticipate, prepare for and prevent losses
- Creating innovative industry-specific solutions for existing and emerging risks
- Striving to integrate Sustainability and ESG factors into our decision-making processes

Partnering with us

At AXA XL we strive to deliver our best every day and are actively working to move from being a payer to a true partner.

Your challenges are our motivation, and through our risk experts we're committed to delivering insights that will help you prepare and position your business for the future.

We partner with brokers, clients and coverholders to find answers to their most complex risks. Here are a few examples of how we've helped.



Brokers

Market Academy

The AXA XL Market Academy is a two-day, interactive training programme for high-potential insurance professionals. It offers an opportunity for individuals in the market to connect, learn and drive real change together with colleagues from across AXA XL. Our programme offers an engaging experience focussing on you, the market and the power of collaboration, helping you build and develop the competencies needed to thrive in the workplace of the future.

Clients

Helping develop renewable energy projects

Solutions like Performance Insurance are an important link between AXA XL's ESG priorities and the way we partner with our clients to help them meet their goals. For example, our Performance Insurance solutions can offer coverage for the development of technologies for new and renewable energy projects. For recent clients we provided coverage to insure specific amounts of fuel output for projects that convert waste materials into energy. These specific applications enabled more efficient financing structures, ultimately helping the projects achieve commercialisation. We believe our innovative products, combined with our expertise and partnership approach, could have many different applications across the financing world, particularly when looking at new and emerging technologies trying to find solutions to waste, energy and climate.

Coverholders

Enabling grass roots sport and leisure

Our in-depth experience provides our coverholder partners with support, expertise and adaptable products built around a client's particular needs. Through some of our sport and leisure coverholder partners we're enabling the next generation of grass root participation. As leisure and sport activities adapt to hybrid demand, we have further supported our partners with timely expertise around avoiding online training and coaching liability risks. Our aim is to help clients anticipate and manage risks in this evolving landscape so they can focus on what matters to them: growing sport and leisure participation.

Marine, Energy & Aerospace



Product	Capacity	Target clients	Contact
Marine, Energy & Aerospace			
Marine			
Ports and terminals <ul style="list-style-type: none">– Property– Business interruption– Handling equipment	<ul style="list-style-type: none">• Up to USD 50,000,000	<ul style="list-style-type: none">• Global terminal operators• Smaller non-cat exposures• Any shoreside operation	<p>Paul Rothery GCUO Marine Liability & Ports and Head of Marine Liabilities & Ports UK & Lloyd's Tel +44 20 7933 7072 paul.rothery@axaxl.com</p> <p>Adam Lait Senior Underwriter Tel +44 20 7933 7024 adam.lait@axaxl.com</p> <p>George Ayles Underwriter Tel +44 20 7621 4059 george.ayles@axaxl.com</p>
Marine liability	<ul style="list-style-type: none">• Up to USD 150,000,000	<ul style="list-style-type: none">• Protection and indemnity• Ports and terminals• Charterers' liability• Ship repairers, shipbuilders and marina operators• Other niche areas• Commodity traders	<p>Paul Rothery GCUO Marine Liability & Ports and Head of Marine Liabilities & Ports UK & Lloyd's Tel +44 20 7933 7072 paul.rothery@axaxl.com</p> <p>Adam Lait Senior Underwriter Tel +44 20 7933 7024 adam.lait@axaxl.com</p> <p>James Wickens Senior Underwriter Tel +44 20 7933 7078 james.wickens@axaxl.com</p>
Marine hull, war and construction	<ul style="list-style-type: none">• Hull: Up to USD 200,000,000• Hull war: Up to USD 250,000,000• Hull builders risk: Up to USD 100,000,000	<ul style="list-style-type: none">• Blue water<ul style="list-style-type: none">– Cruise– LNG– Tankers– Bulkers• Green water<ul style="list-style-type: none">– Offshore supply/support vessels• Brown water<ul style="list-style-type: none">– Tugs– Barges– Short sea coastal vessels• Construction<ul style="list-style-type: none">– Commercial and Military• Marine war<ul style="list-style-type: none">– Marine war and associated risks	<p>David Hughes Head of Hull, UK & Lloyd's Tel +44 20 7648 8198 david.hughes@axaxl.com</p> <p>Sundeep Khera GCUO Marine Hull and Head of Marine UK & Lloyd's Mob +44 7929 870 078 sundeep.khera@axaxl.com</p>
Freight liability	<ul style="list-style-type: none">• Up to USD 50,000,000	<ul style="list-style-type: none">• UK domiciled regional SME business for:<ul style="list-style-type: none">– Hauliers/couriers– Warehousekeepers– Freight forwarders	<p>Steven Bands Underwriting Manager – UK (Company) Tel +44 20 7578 9182 steven.bands@axaxl.com</p> <p>Matthew Pullen Underwriting Manager – UK (Lloyd's) Tel +44 20 7933 7442 matthew.pullen@axaxl.com</p> <p>Guy Brett Underwriter Tel +44 20 7648 8174 guy.brett@axaxl.com</p> <p>Jeremy Simpson Underwriter Tel +44 20 7105 3184 jeremy.simpson@axaxl.com</p>

ProductCapacityTarget clientsContact

Marine, Energy & Aerospace continued

Marine

Cargo	<ul style="list-style-type: none">• Up to USD 50,000,000	<ul style="list-style-type: none">• Manufacturers• Retailers• Multinational and global risks including services such as captive fronting and local policy issuance• Stock throughputs• Project cargo including consequential loss• London market access via Lloyd's and IUA• UK domiciled regional SME business	<p>Steven Bands Underwriting Manager – UK (Company) Tel +44 20 7578 9182 steven.bands@axaxl.com</p> <p>Matthew Pullen Underwriting Manager – UK (Lloyd's) Tel +44 20 7933 7442 matthew.pullen@axaxl.com</p> <p>Guy Brett Underwriter Tel +44 20 7648 8174 guy.brett@axaxl.com</p> <p>Jeremy Simpson Underwriter Tel +44 20 7105 3184 jeremy.simpson@axaxl.com</p>
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Aerospace

Airlines Airports/products General aviation airlines	<ul style="list-style-type: none">• Aircraft hull: Up to USD 75,000,000• Aircraft liability: Up to USD 500,000,000• Aviation product liability: Up to USD 500,000,000• Aviation general liability: Up to USD 500,000,000• Aviation non-owned liability: Up to USD 500,000,000	<ul style="list-style-type: none">• Airlines• Aerospace manufacturers• Airports• Airport service providers• Airline service providers• Charter operators• Corporate operators• Fixed-base operators• Financial institutions• Flight schools• Pleasure and business aircraft operators• Rotor wing operators	<p>Simon Murray Head of Aerospace, UK & Lloyd's Tel +44 20 7933 7000 simon.murray@axaxl.com</p>
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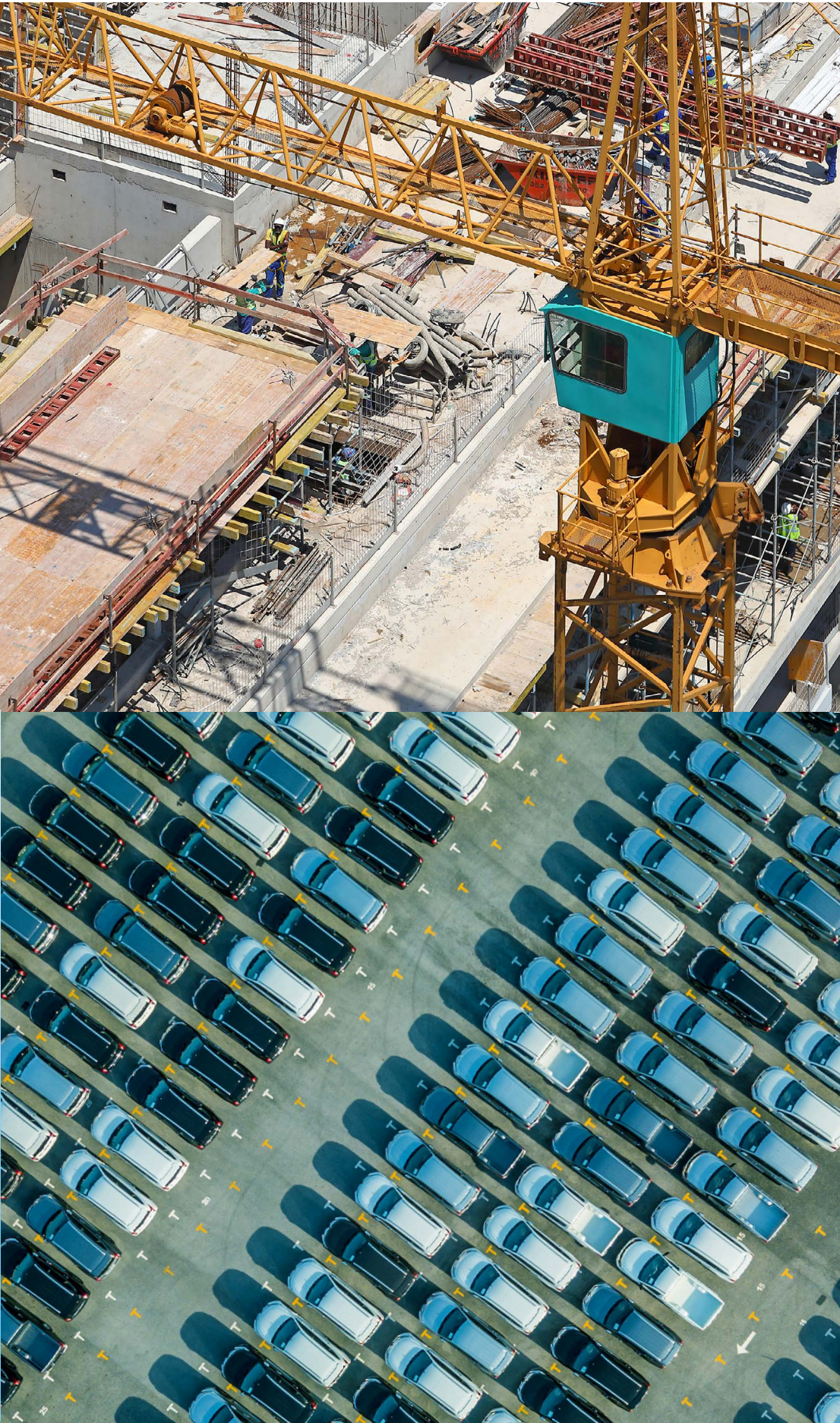
ProductCapacityTarget clientsContact

Marine, Energy & Aerospace continued

Energy

Downstream onshore energy and power – Downstream energy – Midstream – Conventional power – Renewables – Nuclear	<ul style="list-style-type: none">• Up to USD 200,000,000	<ul style="list-style-type: none">• Refineries• Petrochemical plants• Pipelines• LNG facilities• Oil/gas in storage• Gas processing plants• Conventional power (gas and diesel)• Renewables (hydro, wind and solar)• Nuclear coverholders/facilities	<p>Robbie Hardingham Head of Downstream Energy and Power, UK & Lloyd's Tel +44 20 7578 9204 robbie.hardingham@axaxl.com</p> <p>Mridul Anahat Underwriter Mob +44 7977 020 313 mridul.anahat@axaxl.com</p> <p>Andrea Ciraci Underwriter Tel +44 20 3426 4535 andrea.ciraci@axaxl.com</p> <p>Daniella Simmons Underwriter Tel +44 20 3426 4512 daniella.simmons@axaxl.com</p>
Upstream energy – Physical damage, operators extra expense and loss of production income/ business interruption – Offshore construction all risks insurance – Gulf of Mexico wind – Renewables	<ul style="list-style-type: none">• Up to USD 400,000,000	<ul style="list-style-type: none">• Operators and drilling contractors• Independents, multinationals and national oil companies• Renewables (offshore wind)	<p>Lee Hayzelden Head of Upstream Energy, UK & Lloyd's Tel +44 7456 489 772 lee.hayzelden@axaxl.com</p> <p>Alex Spencer-Todd Senior Underwriter Tel +44 20 3426 4555 alex.spencer-todd@axaxl.com</p> <p>Thomas Meddings Assistant Underwriter Tel +44 0797 758 0422 thomas.meddings@axaxl.com</p> <p>Zachary Palmer Assistant Underwriter Tel +44 20 7933 7800 zachary.palmer@axaxl.com</p>
Energy liability – Primary and excess layers – International and North America	<ul style="list-style-type: none">• Up to USD 150,000,000	<ul style="list-style-type: none">• Upstream oil and gas• Pipelines, storage and terminals• Power generation, including renewables• Utilities• Refining and marketing• Petrochemical• Energy contractors• Offshore construction liability• Renewable energy	<p>Mark Appleton Head of Energy Liability, UK & Lloyd's Tel +44 20 7933 7772 mark.appleton@axaxl.com</p> <p>Josephine Stroud Senior Underwriter Tel +44 20 7105 3102 josephine.stroud@axaxl.com</p> <p>Gemma Boreham Underwriter Tel +44 20 7648 8131 gemma.boreham@axaxl.com</p> <p>Lulu Knott Assistant Underwriter lulu.knott@axaxl.com</p>
Energy transition	<ul style="list-style-type: none">• In line with upstream or downstream energy and power, as risk-coded	<ul style="list-style-type: none">• Existing upstream or downstream and power clients, or standalone energy transition	<p>Nicola Harris Head of Energy, UK & Lloyd's Tel +44 7768 661 745 nicola.harris@axaxl.com</p> <p>Sophie Bennett Underwriter Tel +44 7812 698 999 sophie.bennett@axaxl.com</p>

Retail



Product	Capacity	Target clients	Contact
Retail			
Casualty			
Regional casualty primary – Employers’ liability (UK) – Public and products liability Regional casualty total (multi-layer) – Employers’ liability (UK) – Public and products liability	<ul style="list-style-type: none">• Regional casualty primary– Employers’ liability (UK): Up to GBP 25,000,000– Public and products liability: Up to GBP 25,000,000• Regional casualty total (multi-layer)– Employers’ liability (UK): Up to GBP 100,000,000– Public and products liability: Up to GBP 100,000,000	<ul style="list-style-type: none">• Construction (liability)• Engineering• Financial• Leisure• Life science (biosimilar biologics, clinical trials, generic pharmaceuticals and medical devices)• Manufacturing• Real estate• Retail trades• Safety-critical products (automotive parts, aviation, fall arrest, offshore, railway and structural integrity)• Support services• Utilities• Wholesale trades Cross-line package solutions are considered. United States exports and domiciled subsidiaries.	Mick Turvey Underwriting Manager Mob +44 7824 141 825 mick.turvey@axaxl.com
International casualty primary – Employers’ liability (UK) – Public and products liability International casualty total (multi-layer) – Employers’ liability (UK) – Public and products liability	<ul style="list-style-type: none">• International casualty primary– Employers’ liability (UK): Up to GBP 25,000,000– Public and products liability: Up to GBP 25,000,000• International casualty total (multi-layer)– Employers’ liability (UK): Up to GBP 100,000,000– Public and products liability: Up to GBP 100,000,000	<ul style="list-style-type: none">• Construction (liability)• Engineering• Financial• Leisure• Life science (biosimilar biologics, clinical trials, generic pharmaceuticals and medical devices)• Logistics• Manufacturing• Public authorities• Real estate• Retail trades• Safety-critical products (automotive parts, aviation, fall arrest, offshore, railway and structural integrity)• Support services• Utilities• Wholesale trades Cross-line package solutions are considered. United States exports and domiciled subsidiaries.	Olivia Shing Head of International Casualty, UK & Lloyd’s Mob +44 7815 481 395 olivia.shing@axaxl.com Shaun Wilkinson Underwriting Manager UK & Lloyd’s Mob +44 7813 392 089 shaun.wilkinson@axaxl.com
Construction			
International construction – Contractors all risks – Erection all risks – Delay in start-up/Advance loss of profits – Contractors plant and equipment – Third party liability (primary only) – Structural warranty – Onshore renewable energy	<ul style="list-style-type: none">• Up to USD 200,000,000	<ul style="list-style-type: none">• Contractors• Developers• Engineering & manufacturing companies• Housebuilders• MGA’s/Coverholders• Transportation authorities and managers• Utilities	Alastair Baker Head of Construction, UK & Lloyd’s Tel +44 20 79337426 alastair.baker@axaxl.com Martin Murphy Senior Underwriter Tel +44 20 7648 8133 martin.murphy@axaxl.com Adrian Burgess Senior Underwriter UK & Lloyd’s Mob + 44 7816 201 273 adrian.burgess@axaxl.com
Motor			
International motor	<ul style="list-style-type: none">• TPBI: Unlimited• TPPD private cars: Up to GBP 25,000,000• TPPD all other cars: Up to GBP 5,000,000• TPPD hazardous goods: Up to GBP 1,200,000	<ul style="list-style-type: none">• Construction• Manufacturing and engineering• Utilities – water and electricity• Food and beverage• Retail• Telecommunications• Pharmaceutical• Financial institutions	David Gerrish Head of Motor, UK & Lloyd’s Mob +44 7898 891 294 david.gerrish@axaxl.com Neil Howard Senior Underwriter Tel +44 20 7105 3138 neil.howard@axaxl.com

Product	Capacity	Target clients	Contact
Retail continued			
Environmental			
<p>Pollution and remediation cover for sites</p> <p>Contractors pollution liability for contractors</p> <p>Real estate pollution liability for property owners</p> <p>Long-term policies for property transactions</p> <p>Optional ESG cover enhancements</p>	<ul style="list-style-type: none">• Up to GBP 30,000,000	<ul style="list-style-type: none">• Manufacturing• Chemical• Construction• Pharmaceutical• Property owners and real estate• Developers• Waste• Industrial• M&A transactions• Brownfield land redevelopment• Renewables	<p>Noelene McKenna Underwriting Manager Tel +44 20 7621 4467 noelene.mckenna@axaxl.com</p> <p>Philip Hogg Senior Underwriter Tel +44 20 7933 7305 philip.hogg@axaxl.com</p> <p>Simon Harwood–Matthews Senior Underwriter Tel +44 20 7933 7851 simon.harwood–matthews@axaxl.com</p> <p>Flora McCormack Underwriter Tel +44 20 7933 7818 flora.mccormack@axaxl.com</p>
Professional Indemnity			
<p>Professional indemnity</p> <ul style="list-style-type: none">– Architects– Auctioneers– Estate agents– Surveyors and valuers– Actuaries	<ul style="list-style-type: none">• Up to USD 10,000,000	<ul style="list-style-type: none">• Architects and engineers• Insurance brokers• Project managers• Property managers• Management consultants• Excess solicitors, mediators and arbitrators	<p>Kate Gard Underwriting Manager Tel +44 20 7933 7716 kate.gard@axaxl.com</p> <p>Noel Horner Global Underwriting Manager Mob +44 7790 841 121 noel.horner@axaxl.com</p> <p>Katie Neilson Underwriter Mob +44 20 7458 5729 katherine.neilson@axaxl.com</p> <p>Emma Phillips Underwriter Mob +44 7813 396 824 emma.phillips@axaxl.com</p> <p>Billy Brown Assistant Underwriter Mob +44 20 7933 7944 billy.brown@axaxl.com</p>
Property			
<p>International property</p>	<ul style="list-style-type: none">• Up to USD 500,000,000 (net)	<ul style="list-style-type: none">• Manufacturing• Financial institutions• Utilities• Food and beverage• Technology• Telecommunications• Pharmaceuticals• Healthcare• Retail• Leisure and tourism• Research and development	<p>Ben Kinsella Head of International Property, UK & Lloyd’s Mob +44 7920 419 058 ben.kinsella@axaxl.com</p> <p>Esther Nolla Reynolds Underwriting Manager, London Mob +44 7816 266 065 esther.nollareynolds@axaxl.com</p>
<p>Regional property</p>	<ul style="list-style-type: none">• Up to USD 500,000,000 (net)	<ul style="list-style-type: none">• Manufacturing• Financial institutions• Utilities• Food and beverage• Technology• Telecommunications• Pharmaceuticals• Healthcare• Retail• Leisure and tourism• Research and development	<p>Mick Turvey Underwriting Manager, UK Regional Mob +44 7824 141 825 mick.turvey@axaxl.com</p>





Specialty

Product	Capacity	Target clients	Contact
Specialty			
Art			
Private art Museums and exhibitions Art/antiques dealer	• Up to GBP 225,000,000	• Collectors (private and corporate) • Art/antiques dealers • Museums and galleries	Chris Bentley Head of Art & Specie, UK & Lloyd's Mob +44 7775 014 663 chris.bentley@axaxl.com
Specie			
Jewellers block General specie Cash in transit	• Up to GBP 225,000,000	• Jewellery dealers • Financial institutions • High-value item shipment companies	Steve Lawrence Specie Practice Lead, Global Mob +44 7795 601 352 steven.lawrence@axaxl.com
Crisis Management & Special Risks			
War, terrorism & political violence – Terrorism and sabotage – Riots, strikes and civil commotion and malicious damage – Insurrection, revolution and coup d’etat – War and civil war – Employee and general terrorism liability – Chemical, Biological, Radiological & Nuclear (CBRN) – CBRN liability – Active assailant	• Up to USD 250,000,000	• Fortune 500 • Real estate • Offices and banks • Power and utilities • Chemical and pharmaceutical • Energy - oil and gas • Construction • Hospitality • Transport	Mark Steddon Head of War, Terrorism & Political Violence, UK & Lloyd’s and Global Product Head Tel +44 20 7578 9292 mark.steddon@axaxl.com
Product recall	• Up to GBP 75,000,000	• Food and beverage companies • Automotive component suppliers/manufacturers • End-product consumer goods • Restaurant chains • Pharmaceutical companies • Cosmetic/toiletry companies • Packaging manufacturers	Shaun Russ Senior Underwriter Tel +44 20 7621 4064 shaun.russ@axaxl.com Ian Davidson Senior Underwriter Tel +44 20 7933 7238 ian.davidson@axaxl.com
Security risks – Kidnap and ransom – Marine piracy kidnap and ransom – Emergency security and disaster evacuation – Crisis prevention and response (CPR) – Workplace violence	• Kidnap and ransom: Up to USD 75,000,000 • Marine piracy kidnap and ransom: Up to USD 25,000,000 • Emergency security and disaster evacuation: Up to USD 17,500,000 • Crisis prevention and response (CPR): fully indemnified for up to 120 days • Workplace violence: Up to USD 17,500,000	• Global companies with employees worldwide • Organisations of all sizes and industries travelling internationally • Any organisation that needs external crisis management support to help manage a crisis • High profile or high net worth individuals and families • Ship managers or charterers with vessels sailing in high risk piracy areas	Charlie Matheson Head of Security Risks, Global Tel +44 20 7621 8015 charlie.matheson@axaxl.com Stuart Mills Senior Underwriter Tel +44 20 7621 4263 stuart.mills@axaxl.com

Product	Capacity	Target clients	Contact
Specialty continued			
Title – Title Insurance and Warranty & Indemnity Insurance – Covering legal risks in real estate and energy projects, mergers & acquisitions, and mortgage finance – Title to Property – Title to Shares in M&A transactions – Fundamental Warranties top-up in Warranty & Indemnity policies – Planning and permitting in real estate and energy projects	• Up to USD 150,000,000	<ul style="list-style-type: none">• Institutional Investors• Commercial Projects• Real estate equity investors and developers• Private equity funds• Energy and infrastructure investors and developers• Property end-users (logistics, hospitality, retail companies)• Law Firms (as advisors to our Clients)• Specialised Programs, including for residential and resort developments, inheritance risk and other bespoke cover.• Mortgage lenders, including banks and debt funds• Securitisation of mortgage portfolios, including NPL portfolios• Real estate portfolios	Meredith Bennett Senior Underwriter Tel +44 20 3426 4591 meredith.bennett@axaxl.com Tariq Jawaheer Underwriter Tel +44 20 7621 4587 tariq.jawaheer@axaxl.com Deepti Sharma Underwriter Tel +44 20 7458 5817 deepti.sharma@axaxl.com Janie Hatzer Business Manager Tel +44 20 7648 8260 janie.hatzer@axaxl.com

Cyber & TMT

Cyber liability – Security and privacy liability – Multimedia liability – Crisis management costs (including IT forensics, data restoration and notification costs) – Business interruption – Regulatory investigations Technology errors and omissions Products can be combined	• Up to USD/GBP/ EUR 10,000,000	<ul style="list-style-type: none">• We can consider primary, low excess or high excess for large corporate/complex risks with revenues above USD 750,000,000• Cyber Captive Fronting Solutions (Primary or Excess)	Vanessa Leemans Head of Cyber, UK & Lloyd’s Tel +44 20 7015 0873 vanessa.leemans@axaxl.com Tom Hudson Underwriter Tel +44 20 7015 0731 thomas.hudson@axaxl.com Kirsten Hart Underwriter Tel +44 20 7621 4258 kirsten.hart@axaxl.com Nathaniel Neal Underwriter Tel +44 20 7578 9123 nathaniel.neal@axaxl.com Emma Olney Underwriter emma.olney@axaxl.com Natalie Liu Assistant Underwriter Tel +44 20 7015 0782 natalie.liu@axaxl.com
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Entertainment

Contingency	• Up to USD 40,000,000	<ul style="list-style-type: none">• Event organisers• International and national governing bodies• Music industry• Promoters• Sports clubs/institutions• Sponsors• Theatres	Paul Thomas Head of Sport, Leisure and Contingency, Global Tel +44 20 7015 0965 paul.thomas@axaxl.com Andy Byrne Senior Underwriter Tel +44 20 7621 8098 andy.byrne@axaxl.com Kellie Owen Assistant Underwriter Tel +44 20 7621 4055 kellie.owen@axaxl.com
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Product	Capacity	Target clients	Contact
Specialty continued			
Sport and leisure	• Up to USD 32,500,000	<ul style="list-style-type: none">• Sport<ul style="list-style-type: none">– Events– Education and development– Venues and facilities– Governance and participation• Leisure<ul style="list-style-type: none">– Amusement caterers– Charities– Health and lifestyle operators– Events– Public attractions	Paul Thomas Head of Sport, Leisure and Contingency, Global Tel +44 20 7015 0965 paul.thomas@axaxl.com Kristian Ives Underwriting Manager Tel +44 20 7105 3167 kristian.ives@axaxl.com Louise Juby Underwriter Tel +44 20 7578 9239 louise.juby@axaxl.com Peter Burrows Underwriter Tel +44 20 7621 4426 peter.burrows@axaxl.com

Entertainment continued

Media and entertainment	• Up to GBP 100,000,000	<ul style="list-style-type: none">• TV and film producers• Advertising agents• Commercial production companies• Corporate entities with advertising spend• Events organisers, promoters and support• Film and event rental companies• Studios – music, animation and post–production• Event freelancers/production personnel• Musicians/touring entertainers• Theatrical production and support	John Young Head of Media & Entertainment, UK & Lloyd’s Mob +44 7968 620 584 john.young@axaxl.com Ian Taylor Class Underwriter Mob +44 7966 372 993 ian.taylor@axaxl.com Seyi Adewunmi Underwriter Mob +44 7890 953 565 seyi.adewunmi@axaxl.com Emily Hamblin Assistant Underwriter Mob +44 7976 702 812 emily.hamblin@axaxl.com
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Equine, Livestock, Aquaculture (ELA)

Equine	• Per animal: Up to USD 5,000,000	<ul style="list-style-type: none">• Risks located with experienced personnel with access to good veterinary support facilities• Racing, breeding, sport horses and western uses• Equestrian package business	Chris Williams CUO Equine, Livestock & Aquaculture, Global Tel +44 20 7015 0931 chris.williams@axaxl.com Rachel Key Underwriter Tel +44 20 7933 7891 rachel.key@axaxl.com Rebecca Cole Underwriter Tel +44 20 7933 7649 rebecca.cole@axaxl.com Hugh Harris Underwriter Tel +44 20 7015 0944 hugh.harris@axaxl.com
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SPECIALTY

Product	Capacity	Target clients	Contact
Specialty continued			
Livestock	<ul style="list-style-type: none">• Per animal: Up to USD 2,000,000• Per shipment: Up to USD 20,000,000• Per location: Up to USD 25,000,000	<p>Individual commercial producers, genetic improvers and integrated processors of livestock such as:</p> <ul style="list-style-type: none">• Poultry• Pigs• Feedlot cattle• Dairy cattle <p>Zoos and aquariums and owners of aquatic animals such as:</p> <ul style="list-style-type: none">• Pandas• Aquarium fishstock• Penguins	<p>Lorraine Mills Underwriting Manager Tel +44 20 7648 8266 lorraine.mills@axaxl.com</p> <p>Rebecca Cole Underwriter Tel +44 20 7933 7649 rebecca.cole@axaxl.com</p> <p>Lisa Liu Underwriter Tel +44 20 7933 7436 lisa.liu@axaxl.com</p> <p>Camilla Curry Underwriter Tel +44 20 7621 4217 camilla.curry@axaxl.com</p> <p>Chris Williams CUO Equine, Livestock & Aquaculture, Global Tel +44 20 7015 0931 chris.williams@axaxl.com</p>
Aquaculture	<ul style="list-style-type: none">• Biomass any one location: Up to USD 30,000,000• Equipment any one location: Up to USD 6,000,000	<ul style="list-style-type: none">• Salmon farms• Tuna farms• Bass and bream farms• Trout farms	<p>Robert Gare Senior Underwriter Tel +44 20 7015 0886 robert.gare@axaxl.com</p> <p>Chris Williams CUO Equine, Livestock & Aquaculture, Global Tel +44 20 7015 0931 chris.williams@axaxl.com</p>

Mergers & Acquisitions

Warranty and indemnity insurance (buy side and sell side) Tax liability insurance Contingent liability insurance	<ul style="list-style-type: none">• Per risk: Up to USD 60,000,000/ GBP 50,000,000	<ul style="list-style-type: none">• Clients are reviewed on a case-by-case basis	<p>Simon Price Underwriting Manager Tel +44 20 7933 7585 simon.price@axaxl.com</p>
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Life

Group life (death any cause or death natural causes) Individual life/keyman (death any cause or death natural causes) Bespoke life schemes (affinity groups and associations)	<ul style="list-style-type: none">• Per person: Up to USD 5,000,000	<ul style="list-style-type: none">• International group schemes distressed occupations or health (e.g. oil and gas workers)• Business protection, mergers and acquisitions, high net worth• Aviation/ships' crew	<p>Iain Rowe Underwriting Manager Tel +44 20 7105 3106 iain.rowe@axaxl.com</p> <p>Chris Ray Senior Underwriter Tel +44 20 7578 9198 chris.ray@axaxl.com</p> <p>Neil Parsons Underwriter Tel +44 20 7621 8086 neil.parsons@axaxl.com</p> <p>Rebecca Brierley Underwriter Tel +44 20 7933 7707 rebecca.brierley@axaxl.com</p>
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Product	Capacity	Target clients	Contact
Specialty continued			
Accident & Health	<ul style="list-style-type: none">• Varies by type of solution and structure	<ul style="list-style-type: none">• Clients are reviewed on a case-by-case basis	<p>Andrew Maynard Head of Life, Accident & Health, UK & Lloyd's Tel +44 20 7933 7542 andrew.maynard@axaxl.com</p> <p>Alex Dunleavy Underwriting Manager Tel +44 20 7621 4101 alexander.dunleavy@axaxl.com</p> <p>Jessian Randall Underwriter Tel +44 20 7621 4221 jessian.randall@axaxl.com</p> <p>Nicole Consiglio Underwriter Tel +44 20 7933 7022 nicole.consiglio@axaxl.com</p> <p>Emily Cameron Underwriter Tel +44 20 7621 4346 emily.cameron@axaxl.com</p>
Accident & health	<ul style="list-style-type: none">– Group personal accident and business travel– Mobility health– Portfolio treaty excess of loss– Speciality group and individual accident/ sickness risks– Aircrew loss of licence– Group/individual accident and sickness– Event accumulation– Sports– Critical asset protection– Workers compensation carve-out (Catastrophe XL, Defence Base Act XL) and occupational accident		

Political Risk, Credit & Bond

Political risk	<ul style="list-style-type: none">• Investment: Up to USD 150,000,000/ 20 years• Contract frustration: Up to USD 150,000,000/ 20 years• Trade and structured finance: Up to USD 150,000,000/ 20 years	<ul style="list-style-type: none">• Global and leading regional financial institutions• Multilateral development banks• Development finance institutions• Export credit agencies• Commodity traders• Exporters and manufacturers• Mobile asset financiers	<p>Ian Nunn Head of Political Risk, Credit & Bond, UK & Lloyd's Tel +44 20 7621 4340 ian.nunn@axaxl.com</p>
– Investment (PRI) – Contract frustration (CF) Credit insurance			
– Trade and structured finance			

Structured Risk Solutions

Structured (re)insurance for captives and corporate clients Performance insurance for projects	<ul style="list-style-type: none">• Varies by type of solution and structure• Structured (re) insurance: up to 5 years• Performance insurance: 16 years	<ul style="list-style-type: none">• All industries	<p>Jiten Halai Head of Structured Risk Solutions, UK & Lloyd's Tel +44 20 7015 0904 jiten.halai@axaxl.com</p>
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Wholesale

WHOLESALE

Product	Capacity	Target clients	Contact
Wholesale			
Casualty			
International wholesale <ul style="list-style-type: none">– Public liability– Products liability– Employers’ liability– Sudden and accidental pollution liability– Primary and excess	<ul style="list-style-type: none">• Up to USD 50,000,000	<ul style="list-style-type: none">• Chemicals• Construction – annuals and project specific• Government – local and regional• Manufacturing• Mining, including underground• Property owners• Trade services• Transportation, including rail• Open market and coverholder business	<p>William Minter Head of International Casualty, London Wholesale, UK & Lloyd’s Tel +44 20 7648 8271 william.minter@axaxl.com</p> <p>Richard Hayward Underwriting Manager Tel +44 20 7743 8483 richard.hayward@axaxl.com</p> <p>James Murray Underwriting Manager Tel +44 20 7578 9219 james.murray@axaxl.com</p> <p>Zara Burns Underwriter Tel +44 20 7578 9117 zara.burns@axaxl.com</p> <p>Lucy Tomlinson Underwriter Tel +44 207 015 0714 lucy.tomlinson@axaxl.com</p>
US wholesale <ul style="list-style-type: none">– Public Liability– Products Liability– Auto Liability– Umbrella Liability	<ul style="list-style-type: none">• Up to USD 25,000,000	<ul style="list-style-type: none">• US domiciled clients• Fortune 1,000• Construction• Manufacturing• Industrial products• Chemicals• OLT• Rail• Life sciences	<p>Glen Secular Head of US Casualty and Healthcare, London Wholesale, UK & Lloyd’s Tel +44 20 7015 0849 glen.secular@axaxl.com</p> <p>Michelle Littler Underwriter Tel +44 20 3426 4514 michelle.littler@axaxl.com</p> <p>John Stewart Senior Underwriter Tel +44 20 7933 7316 john.stewart@axaxl.com</p>
UK and Ireland wholesale <ul style="list-style-type: none">– Public liability– Products liability– Employers’ liability– Primary and excess	<ul style="list-style-type: none">• Up to GBP 30,000,000	<p>Open market and facility business for:</p> <ul style="list-style-type: none">• Contractors• Construction• Contractors all risk• Property owners and managers• Manufacturing and engineering• Wholesale trades• Oil and gas sectors• Life science (medical device, pharmaceuticals, nutraceuticals, cosmetics and animal medicines)• High risk/safety–critical products (automotive parts, aviation, rail, military, marine and offshore)• US exports	<p>Jonathan Powell Head of UK and Ireland Casualty, London Wholesale, UK & Lloyd’s Mob +44 7971 889 669 jonathan.powell@axaxl.com</p> <p>Kate Caruso Senior Underwriter Mob +44 7919 574 223 kate.caruso@axaxl.com</p> <p>Tom Simpson Underwriter Mob +44 7790 890 406 tom.simpson@axaxl.com</p> <p>Andrew Brand Senior Underwriter Mob + 44 7866 077 541 andrew.brand@axaxl.com</p> <p>Alex Bessant Underwriter Mob +44 7890 063 094 alex.bessant@axaxl.com</p> <p>Alice Knapp Assistant Underwriter Tel +44 20 7621 4433 alice.knapp@axaxl.com</p> <p>Kayleigh White Assistant Underwriter Mob +44 7811 608 962 kayleigh.white@axaxl.com</p>

Product	Capacity	Target clients	Contact
Wholesale continued			
Healthcare Liability – Hospital professional liability – Long-term care liability – Allied professional liability – Regulatory E&O insurance – Dental professional liability – Medical professional liability	• Up to USD 15,000,000	<ul style="list-style-type: none">Hospitals – appetite ranging from large metro academic centres to rural community hospitalsSenior care facilities – full spectrum of acuity considered, with a focus on larger operators prepared to invest in risk management and take significant retentionsLarge physician groups – focus on physician groups aligned with hospital systems or those who can demonstrate sophisticated risk managementMiscellaneous healthcare – appetite for allied health, correctional, and behavioural risksOpen market and facility business	Ben Vidler Underwriter Tel +44 20 7621 4473 benjamin.vidler@axaxl.com Charlotte Gibbs Underwriter Tel +44 20 7015 0905 charlotte.gibbs@axaxl.com Thomas Free Underwriter Mob +44 7966 679 385 thomas.free@axaxl.com

Property

Open market property (D&F)	• Up to USD 25,000,000	<p>Broad range of occupancies considered with a bias towards:</p> <ul style="list-style-type: none">Real estateMunicipalitiesHospitalityRetailInfrastructureMining <p>Capacity generally deployed within primary or first XOL layers on a subscription basis, preferably as Lead.</p>	James Grimshaw Head of Open Market Property, London Wholesale, UK & Lloyd’s Tel +44 20 7648 8184 james.grimshaw@axaxl.com North America James Tanner Underwriting Manager Mob +44 7772 205 148 james.tanner@axaxl.com Angus Stewart Senior Underwriter Mob +44 7815 990 319 angus.stewart@axaxl.com Nathan Laurie Underwriter Mob +44 7976 589 075 nathan.laurie@axaxl.com Alex Reed Underwriter Tel +44 20 7933 7062 alexander.reed@axaxl.com International Natasha Wallis Senior Underwriter Mob +44 7899 793 413 natasha.wallis@axaxl.com Duncan Irving Senior Underwriter Mob +44 7929 874 731 duncan.irving@axaxl.com Emily Owen Underwriter Tel +44 20 7648 8144 emily.owen@axaxl.com
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Product	Capacity	Target clients	Contact
Wholesale continued			
Property			
UK and international binders Binding authorities Lineslips North American delegated underwriting authority – Commercial property – Homeowners – Commercial auto (APD only) – Dealers open lot & garage keepers legal liability – Primary & excess flood – Falseplaced & REO business	<ul style="list-style-type: none">UK and international binders/Binding authorities/ Lineslips: Up to GBP 7,500,000North American delegated underwriting authority: Up to USD or CAD 5,000,000	<ul style="list-style-type: none">UK and international binders/binding authorities/ lineslips – Coverholders with proven track records – Broker in-house MGAs – Niche trades – Affinity/schemes/point of sale – Automobile physical damage – Mortgage impairment – Property owners/landlords – Commercial and SME – Insolvency/liquidator schemesNorth American delegated underwriting authority – Small commercial property risks, shops, offices and non-hazardous manufacturing – Homeowners – Trucking fleets, car dealerships and repair facilities	Colin Panzetta Head of Property DUA, London Wholesale, UK & Lloyd’s Tel +44 20 7648 8179 colin.panzetta@axaxl.com International Will Caldwell Underwriting Manager Tel +44 20 7015 0803 will.caldwell@axaxl.com Will Glover Underwriter Tel +44 20 7458 5754 william.glover@axaxl.com Hayley Claxton Underwriter Tel +44 20 7621 4211 hayley.claxton@axaxl.com North America John Tremble Manager North American DUA Tel +44 20 7648 8219 john.tremble@axaxl.com Gareth Buxton Senior Underwriter Tel +44 20 7933 7613 gareth.buxton@axaxl.com George Hedley-Miller Underwriter Tel +44 20 3426 4550 george.miller@axaxl.com Maurice Stokes Underwriter Tel +44 20 7933 7640 maurice.stokes@axaxl.com Lucian Roberts Underwriter Tel +44 20 7648 8214 lucian.roberts@axaxl.com





Product	Capacity	Target clients	Contact
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Others

Angel Risk Management

Cyber Directors and officers Marine cargo Professional liability Professional office package Sports and leisure Standalone terrorism Unoccupied property	<ul style="list-style-type: none">• Cyber: up to GBP 1,000,000• Directors and officers: up to GBP 5,000,000• Marine cargo:<ul style="list-style-type: none">– Transits within the UK: up to GBP 30,000,000– Imports/Exports: up to GBP 10,000,000– Limit up to GBP 1,500,000 any one transit• Professional liability: up to GBP 5,000,000• Professional office package<ul style="list-style-type: none">– Professional liability: up to GBP 5,000,000– Directors and officers: up to GBP 5,000,000– Public liability: up to GBP 5,000,000– Employers liability: up to GBP 10,000,000– Office contents: up to GBP 100,000– Business machines: up to GBP 25,000– Business interruption: up to GBP 100,000• Sports and leisure<ul style="list-style-type: none">– Public liability: up to GBP 10,000,000– Employers liability: up to GBP 10,000,000– Professional indemnity: up to GBP 10,000,000– Personal accident: up to GBP 50,000– Equipment: up to GBP 10,000– Personal effects: up to GBP 250• Standalone terrorism: up to GBP 250,000,000• Unoccupied property:<ul style="list-style-type: none">– Up to GBP 2,000,000 rebuild value– Property owners liability: up to GBP 5,000,000	<ul style="list-style-type: none">• SMEs	<p>Lloyd Brown Underwriting Manager Tel +44 1245 343 630 lloyd.brown@angelriskmanagement.com</p> <p>Gary Green UK Regional Sales & Business Development Tel +44 1245 343 630 gary.green@angelriskmanagement.com</p>
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Product	Capacity	Target clients	Contact
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Others continued

Alternative Distribution

Alternative distribution solutions provided for most products mentioned in this document Contract types <ul style="list-style-type: none">• Preferred or contestable panels• Quota shares and market trackers• Binders• Lineslips• Affinity schemes• Consortia• Digital platforms	<ul style="list-style-type: none">• According to respective product mentioned in this document	<ul style="list-style-type: none">• Brokers seeking portfolio solutions to provide stable capacity to clients throughout the market cycle, with cost effective efficiency	Paul Howard Head of Coverholder & Alternative Distribution Tel +44 207 578 9177 paul.howard@axaxl.com Daniela Atencio Martin Portfolio Solutions Leader Tel +44 207 621 4096 daniela.atenciomartin@axaxl.com Kristina McGrath Coverholder & Alternative Distribution Specialist Tel +44 20 7015 0767 kristina.mcgrath@axaxl.com
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Coverholder Delegated Authorities

Delegated authority solutions provided for many products mentioned in this document	<ul style="list-style-type: none">• According to respective product mentioned in this document	Coverholders that display the following features <ul style="list-style-type: none">• Niche specialism either by trade or geography• Distinctive and unique selling points• Access to different Distribution channels• Complementary offering to our existing business and partnerships• Robust controls and governance	Paul Howard Head of Coverholder & Alternative Distribution Tel +44 207 578 9177 paul.howard@axaxl.com Sarah Southcott Coverholder Engagement and Development Manager Tel +44 207 648 8118 sarah.southcott@axaxl.com Kristina McGrath Coverholder & Alternative Distribution Specialist Tel +44 20 7015 0767 kristina.mcgrath@axaxl.com
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Product	Capacity	Target clients	Contact
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Others continued

Captives

Captive fronting provided for all products mentioned in this document	<ul style="list-style-type: none">• Fronting limits according to respective product mentioned in this document• Amount ceded to captive will be reviewed on a case by case basis and subject to credit review	<ul style="list-style-type: none">• Large multinational and domestic companies with a captive• Private and public companies with a captive	Owen Williams Global Programmes & Captive Director Tel +44 20 7933 7300 owen.williams1@axaxl.com Anand Upadhyaya Business Development Executive Global Programs & Captives Tel +44 20 7621 8019 anand.upadhyaya@axaxl.com
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Global Programmes

Global programmes provided for most products mentioned in this document	<ul style="list-style-type: none">• According to respective product mentioned in this document	<ul style="list-style-type: none">• Large multinational and domestic companies• Private and public companies	Owen Williams Global Programmes & Captive Director Tel +44 20 7933 7300 owen.williams1@axaxl.com Anand Upadhyaya Business Development Executive Global Programs & Captives Tel +44 20 7621 8019 anand.upadhyaya@axaxl.com
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Parametric Solution

Agriculture insurance <ul style="list-style-type: none">– Drought– Excess rain– Yield products Natural catastrophe insurance <ul style="list-style-type: none">– Tropical cyclone– Earthquake– Flood Energy <ul style="list-style-type: none">– Lack of wind– Lack of rain Transportation <ul style="list-style-type: none">– River height– Hail	<ul style="list-style-type: none">• Up to GBP 40,000,000 (varies by peril and regions)	<ul style="list-style-type: none">• Agriculture• Energy• Utilities• Transport	Toby Behrmann Head of London Market & PPP, AXA Climate Mob +44 7943 179 629 toby.behrmann@axaclimate.com
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Solutions	Services	Target clients	Contact
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Risk Consulting

Multi-peril risk consulting approach that supports clients in the operational deployment of their risk management strategy <ul style="list-style-type: none">• Partnering with clients in the identification, evaluation, anticipation, and prevention of risks, including: Fire & Explosion, Machinery Breakdown, Natural Hazards, Burglary & Theft, General Liability, Product Liability, Environmental, Health & Safety, Construction, Transport & Logistics, Marine Hull, Energy & Chemical, Supply Chain, and Cyber	Services offered as part of the insurance programme or on a standalone basis	Large/multinational corporations and medium sized businesses across industry sectors including: aluminium and steel, automotive, cement, chemical, construction, defence, financial institutions, food services, healthcare, hotels & resorts, infrastructure, local/state government, manufacturing, non-profit, pharmaceutical, pulp & paper, real estate, retail, semiconductor, telecommunications, and utilities	Chris McGuire Head of Risk Consulting UK chris.mcguire@axaxl.com
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Our Claims Promise

When you buy an insurance policy, you're buying a promise. Our promise is to deliver an exceptional claims experience. With AXA XL's global footprint, culture of service and tremendous expertise, we'll be there for you – wherever and whenever you need us.

Global reach, local empowerment

Our Claims professionals deliver uncompromisingly high levels of service and are positioned to manage covered claims in more than 200 countries and territories. We understand the nuances and unique challenges of local jurisdictions and are locally empowered to address and resolve claims promptly and fairly.

Personalised service, proactive partner

We take a personalised approach to engaging with clients and brokers – to get to know your business, proactively share insights and best collaborate with you. We hold ourselves accountable, and value hearing from you on whether we're getting it right and how we can make it better.

Complete access to our solid Group offering

At AXA XL, we work closely with the other AXA entities to provide holistic insurance programmes. As a partner, we're able to offer your business a wide range of services, from climate change mitigation to employee benefits solutions, across the globe.



AXA Insurance

AXA Insurance works with brokers to offer a range of personal lines products and flexible commercial lines policies with trade-specific cover offered online and through their branch network.

AXA Climate

AXA Climate's mission is to reinvent the insurance business to support those engaged in sustainable transitions. They have developed innovative solutions around climate change including: parametric insurance against climate risks, climate and nature consulting services, and climate training to up-skill and engage employees to succeed in the sustainable transition.



AXA Health

AXA Health offers wellbeing and mental health support, private healthcare plans, and healthy workplace insight and advice for individuals and businesses. The landscape of work and health is changing. They'll work with you to embrace the future of health so your people and business can prosper.

MAXIS GBN

MAXIS Global Benefits Network (GBN) is a joint venture between AXA and MetLife. It works in partnership with multinational clients to deliver global employee benefits programmes that help companies care for their people while meeting the strategic goals of their businesses. Its network is built from nearly 140 expert local member insurers in over 120 markets worldwide.

AXA Partners

AXA Partners is a global assistance provider and sits within the AXA Next innovation ecosystem, giving clients and customers access to the latest trends, technology, start-ups and research. AXA Partners offers a wide range of solutions in assistance services, such as Home Emergency and Motor Breakdown, as well as Travel Insurance and Credit Protection.

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